

CONTACT

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OBJECTIVE

I seek challenging opportunities where I can fully use my skills for the success of the organization.

EXPERIENCE

2019/12/01 -
2021/03/10

- **Sales officer**
Global Green Agri tech
Conducted soil analysis to determine optimal fertilizer application rates, resulting in a 15% increase in crop yield,
"Managed fertilizer inventory and application schedules to ensure timely and accurate nutrient delivery to crops."
"Monitored crop health and adjusted fertilizer application based on visual assessments and tissue analysis."

2021-03-16 -
2024-10-1

- **TSM (Territory sales manager)**
Suntech agriscience pvt Ltd

"Managed a sales team responsible for exceeding annual sales targets across multiple agricultural regions, resulting in consistent revenue growth.
* Develop and implement effective sales strategies to achieve business objectives.
* Analyze market trends and competitor activities to identify new opportunities.
* Build and maintain strong relationships with key clients and stakeholders.
* Drive revenue growth, market penetration, and customer acquisition
* Strategically manage the regional budget, * * * * * ensuring optimal utilization of resources.
* Manage and mentor a team of sales professionals.

2024-11-10 -
2025-04-02

- **Sr,TSM & TBM (sr,Territory sales manager & Territory Business manager)**
Kshema general insu Agri tech
Incumbents will be responsible for understanding the products and processes for long-term growth in the insurance distribution practice targeting farmers and cultivators, as well as app downloads, by adhering to the responsibilities stated below.
Adhere to environmental, safety and health guidelines.
Work closely with State Head in devising-business strategy for Insurance distribution business to generate sales
Manage local market budgets.
Responsible for top line achievement by meeting the scheduled targets.

Responsible for creating, deputing, hiring, executing internal and external sales network and motivate them to transact business
Drive innovation through differentiated product offerings.
Project and report the actual create data on scheduled intervals.
Enhance customer relationship by using professional channels.
Consistently explore the business opportunities for all products.
Keep track on local market dynamics to drive innovation and product enhancement

EDUCATION

- 2019 • **PJTSAU warangal**
BSC Agriculture
84.1%
- 2015 • **PMAGC/Pujyashri madhavn Agricultural polytechnic college**
Diploma in Agriculture
8.3
- 2013 • **TSWRS J/C GOVT**
SSC
9.0

SKILLS

- Sales • Team building Positive mental attitude. Perseverance, Patience and Self-confidence. Time management skills. Friendly nature. Sincere and understanding body language. Independent and self-motivated. Good team man. Honest and Hard Worker with a high level of Integrity.
- Knowledge of agrochemicals and crop protection.
- Developed strategic partnerships with local distributors, enhancing market penetration.

ACHIEVEMENTS & AWARDS

- Marketing Manager • Promoted company and increased sales by coordinating and attending trade shows. • Assisted and arranged meetings between EVPs and their 200+ departmental employees. • Trained new sales representatives

PUBLICATIONS

- **Go Daddy**
This one new Domain it's like App
Im creating my own ways to introduced newly invented
This new Domain

INTERESTS

- Surfing through internet Participating in social activities

ACTIVITIES

- • Farming activities • Watching Documentaries and Sports over the weekends

LANGUAGES

PERSONAL DETAILS

- Telugu Hindi English

- Place : Warangal, Telangana