

# RESUME

**CHINNALA MAHESH**

Email ID: chinnalamahesh89@gmail.com

Ph: +91-9948607089



## CAREER OBJECTIVE:

To pursue a challenging career in a progressive environment where learning, innovation and creativity are encouraged, where my skills can be developed to their maximum potential to contribute to the overall success and growth of the organization

## EDUCATIONAL DETAILS:

Course	Institute	Year of Passing	Marks %
S.S.C	Z.P.S.S High School	2005	72.0%
Inter (Bi.P.C)	Pragna Junior College	2007	69.0 %
B.Sc Agriculture	Mahatma Gandhi Kashi Vidyapeeth Varanasi	2011	76.0 %

## WORK EXPERIENCE:

Company Name	Designation	Period	Area Specified	Responsibilities
NUNHMES INDIA LTD	Field Development Officer	13-12-2013 to 30-06-2017	Warangal, Karimnagar, Khammam	1.Farmer field visit, dealer field visit other shareholders meetings planning and implementation of product officer with in time line motivating and training field staff all around the session of better results
SHRIRAM BIOSEED GENETICS	Area Manager	5-07-2017 to 18-03-2022	Telangana	To get right seed, Agri requirement and brand business from market through sales team and generates product demand creation through seed and brand development team <b>ACHIEVMENTS:</b> <ul style="list-style-type: none"><li>Successfully achieved <b>2.2cr</b> business over <b>1.11cr</b> of previous</li></ul>
Nuziveedu Seeds Limited	Regional Manager	19-03-2022 to Till Date	Rajahmundry, Costal AP	1. Managed, marketed and conducted sales and marketing schematics for agricultural product 2. Provided consultations to

				<p>distributors, farmers, suppliers and customers daily</p> <p>3. Implemented consultations to distributors, farmers, suppliers and customers daily</p> <p>4. Implemented sales projection annual period for growth</p> <p>5.Coordinated learning programs for clients through product demonstration, field studies and seminars</p> <p><b>ACHIEVEMENTS:</b></p> <ul style="list-style-type: none"> <li>• Successfully achieved <b>8.72 Cr</b> business over <b>5.2cr</b> of previous year 2022-23.</li> </ul> <p>Successfully achieved <b>9.92 Cr</b> business over <b>10cr</b> of previous year 23-24</p> <p>Sales Returns Minimized 10%</p> <p>Achieved Farmer contacts 32105.</p> <p>Targeted the Good &amp; Potential counters only.</p> <p>I am handling the 5TMs and 12 MDOs</p>
--	--	--	--	---

**COMPUTER SKILLS:**

- Working knowledge on MS Office

**INTERESTS AND CAPABILITIES:**

- Quality oriented mind setup.
- Dedicated and meticulous towards the assigned works with positive attitude.
- Prefer to work with individual as well as team
- Good leadership qualities.

**PERSONAL PROFILE:**

- Name : CH.MAHESH

- Father name : SAMMAIAH
- Date of Birth : 16-04-1989
- Marital Status : Married
- Sex : Male
- Nationality : Indian.
- Languages: : English , Hindi & Telugu
- Address : H NO 3-126, Lenkalapally  
Nallabelli, Warangal T.S-506349

I hereby declare that the above given details are correct to the best of my knowledge and belief.

**Place:** Warangal

**Date:**

**Signature**

**(CH. MAHESH)**