



Dasari Ashok Reddy

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Objective

To secure a position with a stable and profitable organization, where I can be a member of a team and utilize my business experience to the fullest.

Academic Details

Annamalai University(Chidambaram,TN)

B.Sc Agriculture, 72%, 2016

Sri Vidwan Junior College(Hanmakonda)

Intermediate, 88%, 2012

Siddhartha High School(Pasra,Mulugu)

SSC, 73%, 2010

Work Experience

Prabhat Agri Biotech Limited(Asifabad)

Senior Sales Officer, Dec 2021 - till date

Role : Manage And Organize All Sales And Marketing Activities,Develop And Execute Territory And Specific Account Sales Plan

Conduct Field Level Presentations On Crops

Conducting Demand Generation Activities To Improve Market Share

Maintaining The Co-Relationship With Dealers& Distributors

Sriram Bioseed Genetics(Warangal)

Sales Officer, Jan 2019 - Nov 2021

Role : Manage And Organize All Sales And Marketing Activities,Develop And Execute Territory And Specific Account Sales Plan

Conduct Field Level Presentations On Crops

Conducting Demand Generation Activities To Improve Market Share

Maintaining The Co-Relationship With Dealers& Distributors

Project Details

Rural Agricultural Work Experience

This Project Is About Studying The Agricultural Field Which Was Assigned To Us By The College And In This We Have Helped The Farmers In The Implementation Of The Modern Agricultural Methods

Period : 180 Team Size: 30

Field of Interest

Sales&Marketing

Skills

Ms Excel, Ms Word, PPT

Achievements

In Prabhat Agri Biotech Limited Achieved Best Employee Award For The Year 2024

In Shriram Bioseed Genetics Achieved 400% Of Hybrid Paddy Sales Irrespective Of Alloted Target

Strength

Decipline

Patience

Self Motivation

Hobbies

Playing Cricket

Watching Movies

Reference

V Srinivasa Reddy

Deputy General Manager

Prabhat Agri Biotech Limited

srinivasareddy.v@prabhatseeds.in

8886060671

Declaration

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.



(Dasari Ashok Reddy)