

B.OBULESH

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Address for Correspondence:

Boya Obulesh,
s/o B.Thimmappa,
T. Sakibanda Village,
Halaharvi (Mandal)
Kurnool (Dist)-518348,
Andhra Pradesh.

Personal Data

Date of Birth :

01.06.1993

Sex : Male

Nationality :

Indian

Marital Status :

Marred

Language

Telugu, English, Hindi
,Kannada.

Objective

Striving for personal excellence to make a meaningful contribution towards the society, I live in and the organization, I work for it. To be engaged in looking for newer avenues of growth and to be considered a pivot in the development of the organization.

Academic Record

Degree obtained	Institution	Board/ University	Year of Passing	% of Marks Obtained
B.Sc (Agri)	Acharya N.G Ranga Agricultural college, Mahanandi, Kurnool	ANGRAU	2015	76.5
XII	A.P.R. Junior College, Chittoor	Board of Intermediate Education, Andhra Pradesh.	2010	80.5
X	S.S.B.G. ZPHS School, Kokkarachedu, Kurnool	Board of Secondary Education, Andhra Pradesh.	2008	67.3

Professional Experience

1.Syngenta India limited from AUG 2022 to Till date in Senior Territory Manager at Gunthakal territory

2.SWAL corporation limited from Sep 2021 to Aug 22 in Sr. Territory salesmanager at Guntur territory.

3.Rallis India limited from Oct 2020 to Aug 2021 in Senior sales executive atKurnool territory.

Rallis India limited from July 2018 to Sep 2020 date in Sales executive at kurnool market.

4.Godrej Agrovet Ltd. from July 2017to June2018 in sales officer atNizamabad .

5. ADAMA INDIA Pvt From June 2015 to June 2017 in Field marketing officer at Badrachalam ,khammam dt.

Interests and Hobbies:

Seasoned Internet user,
Playing Chess & Carams,
Video games, Reading
News paper, Books &
Listening music.

1. Present working in SYNGENTA INDIA LIMITED .

Present Job Profile: Territory sales manager **H.Q.: Gunthakal**

- Responsible for planning of business and sales promotion.
- Responsible for distribution sales and achieving the business objectives
- Maintaining healthy relationships with the dealers.
- Achieving the Sales volume targets as well as Collection targets, reporting daily activities to the superior.
- Building the brand names of different products in the range.
- To meet farmers at product development, farmer meetings, advertisement & jeep camps.
- Motivating the staff to do the work effectively.
- Promoting the focus products which give high margins.
- Inventory management

Computer Proficiency

- Knowledge in using Statistical Packages such as, MS word, MS Excel, MS PPT
- Computer Applications and Information Technology

Areas of Interest

- Protected cultivation
- Sales & Marketing

Competencies:

- Flexibility
- Sincere and hardworking
- Organized and well-structured at work
- Independent and self-motivated
- Self confident and dedicated
- Problem solving skills
- Friendly nature

Declaration:

I do hereby declare that all the information furnished above is true up to my knowledge and I thank you in advance for considering my application. I will be able to prove myself as an asset to your organization.

Thanking you,

Yours Truly,

B. Obulesh

(B. Obulesh)