

NAME:SHAIKNANNESA

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CAREER OBJECT:

I am looking forward to seeking a challenging position in Sales with An organization that is rapidly expanding where as I can utilize, enhance my skills and abilities, that offers good advancement potential, which is innovative, flexible and challenging there by Contributing positively towards the organization.

EXPERIENCE

- Present working as Regional Sales Manager in **SRION AGRI SOLUTIONS PVT LTD** From July 2020 To As on date, Based at Old Guntur Region, I am Looking a Nellore To Srikakulam Districts.
- Worked as Area Sales Manager in **PI INDUSTRIES LTD** IN April 2018 to 2020 June, Based at **Ongole Territory, Prakasam District.**
- Worked as Territory Sales Manager in **PI INDUSTRIES LTD** in 2013 To 2018 Based at **Sattenapalli Territory, Guntur District.**
- Worked as BMD Manager in **SUMITOMO CHEMICAL INDIA LTD** in **2011 To 2013 March**, Based at **Narasaraopet Territory, Guntur District.**

ACHIEVEMENTS:

- ·Achieved sales target of **2014-15** financial year in February month itself been awarded as Best Performer and given extra sale of **0.5CR** be on my target by **March -15.**
- ·Achieved sale target of **2015-16** financial year in December month itself been awarded as Best Performer and given extra sale of **1.0 CR** be on my target by **March -16.**
- Liquidated **NOMINEE GOLD-2.2KL, BIOVITA x Gr-50MT and BIOVITA x LIQUID 11KL** by doing aggressive field activities.
- Achieved sales target of **2016-17** financial year in January itself been awarded as Best Performer and given extra sale of **1.5CR** be on my target by **March -17**
- ·Liquidated **NOMINEE GOLD -3.5KL, BIOVITA x Gr-110MT, Biovita x Liquid 12KL and KEEFUN-6.5KL** by doing aggressive field activities.

- Achieved sales target of **2019-20** financial year in December itself been awarded as Best Performer and given extra sale of **0.8Cr** be on my target by **Mar -2020**
- When I Joined in Srion Agri Solutions Pvt Ltd at time Company has become a Agrochemicals industry **FY 20-21**. From **Fy 2020-21 To FY23-24** my self-created **6.5 Cr** only in **Nutrients Molecules**.
- From **FY 24-25** Company has taking **Pesticides molecules along with nutrients** That time my self made 14.5Cr Business **FY2024-25**.

EDUCATION

BS.C Agriculture

UNIVERSITY : V.B.S PURVANCHAL UNIVERSITY

YEAR PASSING: 2008

SKILLS

- Excellent verbal and written communication skills.
- Adaptability, patience and determination.
- Ability to work in team environment or individually.
- To face the given challenges.
- To complete the given task within target period
- Smart worked rather than hard work.

PERSONAL DATA

Date of Birth : 11 – 05 – 1982

Father's Name : SK. Hasan Saheb

Languages Known : Telugu, English, Hindi

Marital Status : Married

Permanent Address: H.NO 5-89, Near Markas Masjid Center, Pinnelli village, Machavaram Mandal, Palnadu District, 522435.

PLACE :

DATE:

SKNANNESA