



### Contact Details



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Pune, Maharashtra



[harshalsonawane](#)

### Skills / Strengths

#### TECHNICAL SKILLS

- MS Excel
- MS Word
- Power point

#### PROFESSIONAL SKILLS

- adaptability
- Collaboration
- Problem-solving

### Extracurricular Activities

#### OTHERS:

- Participated in social activities such as tree plantation, blood donation.
- Participated in the clean lonavala campaign organized by a police officer.
- Volunteered for EXSSPO Sports Event.

### Languages Known

- ✓ English
- ✓ Hindi
- ✓ Marathi

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**Harshal Sonawane**

Male -24 years

### ACADEMIC DETAILS

Course	Specialisation	Institute/ College	% CGPA	Year
PGDM	ABM	Dr. D. Y. Patil B-School	-	2025
B.sc	Agriculture	Dr. B.S.K.K V.Dapoli	7.5	2023
XII	Science	Maharashtra Board	53	2019
X	—	Maharashtra Board	78	2017

### EXPERIENCE/INTERNSHIPS/ PROJECT DETAILS

- **2025 : YASHODA HYBRID SEEDS . (Sales Trainee)**
- Developed and maintained strong relationships with distributors, retailers, and farmers.
- Achieved ₹10 lakh in distributor bookings, driving revenue growth and sales success
- Successfully onboarded new distributors, expanding market reach and increasing sales channels
- Collected ₹19 lakh in CD scheme.
- Developed farmer testimonial videos highlighting product effectiveness and customer satisfaction
- **2024: Worked in Dhanuka Agritech Ltd. As summer intern**
- (Demand Generation and Sales and Marketing) Duration: 2 months
- Conduct farmer training program.
- Mass awareness campaign.
- Product demonstration.
- Handling complaints.
- **2022: Agro-Industry Cashew Factory** Duration: 2 months
- Inventory management

### PROJECTS UNDERTAKEN / RESEARCH

- **Nov2022-Mar2023:Experimental Learning Programme**  
( Associated with College of Agriculture, Sangulwadi)
- Post-harvest management.
- Natural resources management.
- **June2022-Sept2022:Rural Agricultural Work Experience(RAWE)**  
(Associated with College of Agriculture, Sangulwadi.)

### CERTIFICATIONS

- **2024:** Coordinate event of Pharma Scope held by Dr.D.Y.Patil Unitech society.
- **2023:** joint secretary of social club.
- **2023:** Participating in Exsspo Sport Event.
- **2023:** Agripreneurship 1.0 Training Programme.