## **CURRICULUM VITAE**

#### S.KALIMUTHU.MA.MBA

Old No2/158,New No.1/169 Chinnaveerampatty, Pukalam (Po) Udumalpet (TK)- 642156 Tirupur(DT),TN Cell – 9715115708 / 6380490173

skallimuthu@gmail.com

## **OBJECTIVE**

Seeking a Challenging job in a Progressive Organization to Enhance my Knowledge and Improve my Practical Skills.

## **CURRENT STATUS**

Working as M/s. Pupa Ceramic Pvt Ltd, Construction Chemicals Department For the Post of `` **Marketing Head** `` at Tamilnadhu

# **WORK PROFILE (2009-2025)**

- ◆ Jr.Sales Officer & Officer Sales & Marketing -Netafim (2009-2013)
- ◆ District Sale Manger Finolex-(2013-2015)
- ◆ Area Manager -Godavari polymers (2015-2018)
- ◆ Zonal Manager M/s.Mohit Polytech pvt ltd (2018-2022)
- ♦ Marketing Head M/s. Zaron Industriess (2022-25)

## INDUSTRIES WORK KNOWLEDGE

#### **Key Skills - Sales & Marketing**

- Marketing Calendar Tour Plan & KRA KPI
- Campaign Planning & Execution
- Competitor & Market Analysis Strategy Planning,
- Team Leadership Development
- Digital Marketing Supporting,
- Marketing Budget & Expansion, Segmentation

## **Field Works**

- B2B,B2C,FMCG Operations Handling,
- Franchise Development,
- Promoters Meeting Conducted,
- Projects Govt & Private Sectors Handlings,
- BNI Meeting Presentation & Relationships,
- Builders & Civil Engineers Association Presentation & Meeting,
- Higher Grade Peoples Engineers, Builders, Architect, Contractors Meeting,
- Cluster Farming Mason, Mesthiri, Layers Meeting,
- Dealer Meetings Conducted,
- Market Potential based New Dealer Approach,
- Content & Testimonial Creation,

# **EDUCATIONAL QUALIFICATION**

S.No.	Degree	School / Institute	% of marks
1	S.S.L.C	Govt.Boys Higher	63
		Secondary School,	
		Udumalpet.	
2	H.S.C	S.K.P Higer Secondary	72
		School, Udumalpet.	
3	B.A.(History)	Alagappa	
		University,Karaikudi	3rd Class
4	M.A.(English)	M.K.U	``B`` Grade
		Madurai	
5	MBA (Marketing)	Annamalai University	1 <sup>st</sup> Class
		Chidambaram	

## PERSONAL DETAILS

Fathers Name ; M.Subramaniyam

Fathers Name
Date of Birth ; U4.00.1.

Chatus ; Married : 04.05.1988 Religion : Hindu

I Hereby Acknowledge that all the details Furnished above are True to the Best of My Knowledge.

DATE:

(S.KALIMUTHU)

PLACE; Tirupur