# **KAPIL CHAUHAN**

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## **SUMMARY**

A dynamic leader with over 3 months of experience in Sales, Marketing and Business development. I excel in strategic planning impactful marketing complainant leveraging social media to enhance brand presence, Skilled in new product development and relationship- building with key distributors, I quickly adapt to challenges while driving teams to success with a focus on the company's vision and values.

#### **WORK EXPERIENCE**

Agrostar Internship Jul 2024-Sep 2024

- Develop and execute strategies to expand market share and penetrate new markets.
- Identify and access potential new markets and customers.
- Analyze market trends and competition to identify opportunities for market expansion. Partnership
- Development Assist in identifying and reaching out to potential partners, distributors, or suppliers to help expand the company's reach.

### **RAWE (Rural Agriculture Work Experience)**

- Interacted with 600+ farmers understood local farming seasons and their farming practices.
- Advised about utilizing maximum of government schemes, ground water availability and asked to grow horticulture crops.

### **Rural Immersion Module (RIM)**

Dec 2023 - Jan

- 2024 Visited local public institution to understand the village ecosystem and local culture. Built understanding on a local farming practice in irrigated and non-irrigated areas.
- Conducted awareness sessions with farmers about new technologies in agriculture, MSP, and subsidy schemes for farmers, interacted with 200+ farmers and conducting 4 farmers meeting

#### **EDUCATION**

**Master of Business Administration (Agribusiness)** 

Sep 2023- June2025

Central University of Punjab

**Bachelor of Science in Agriculture (Hons)** 

Aug 2019 - Aug 2023

Shobhit University Gangoh Saharanpur

# ADDITIONAL INFORMATION

• **Technical Skills:** Project Management, Communication, Leadership, Negotiation.

Languages: English, Hindi

• Basic computer knowledge