



NITIN SANJAY GONDULE



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SKILLS

- Communication
- Leadership
- Teamwork
- Decision Making
- Problem Solving
- EXCEL

LANGUAGES

- English
- Hindi
- Marathi

PROJECTS

Study of Performance Kisan Credit Card Scheme: Union Bank of India, Savner, Nagpur, Studied the repayment pattern along with credit utilization by the borrower farmer was the major findings of proposed study.

SUMMARY

Strategic and dynamic Territory Management candidate with an MBA in Agribusiness Management and strong agricultural science background. Experienced in market analysis and planning sales plans that are actionable and drive significant territory revenue growth. Has proven leadership skills and real-world experience in agrochemical sales and strategy making while working at Bayer Crop Science India Ltd and Zydex Industries.

WORK EXPERIENCE

August 2024 - September 2025

Customer Connect Manager | **BAYER CROP SCIENCE LTD.** | SEONI, MP, India

June 2024 - July 2024

Business Development Officer (BDO) | **Nichino India Pvt. Ltd.** | Savner, MH, India

August 2023 - May 2024

Field Development Officer (FDO) | **Zydex Industries Pvt. Ltd.** | Katol, MH, India

June 2023 - August 2023

Management Trainee | **Bayer Crop Science Ltd.** | Gondia, MH, India

EDUCATION

01/2024

MBA | Agribusiness Management School of Agribusiness Management, Nagpur, MH

GPA :7.9

01/2019

B.Sc. Agriculture

Aditya College of Agriculture, Beed, MH

GPA: 7.29

01/2015

XII th | Science

Bhalerao Jr College of Science, Savner, MH

GPA: 55%