

RESUME

Ritesh Rao

Location: Anupgarh.

Rajasthan, 335701

Contact: -6378940476

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CAREER OBJECTIVE :

A Results-driven sales executive and business owner with extensive experience in the pesticide and fertilizer industry. Skilled in marketing, product sales, and accounting software (Tally, Busy). currently pursuing a B.Com degree, seeking to leverage my expertise and contribute to a dynamic organization.

EDUCATIONAL QUALIFICATION:

- ❖ Bachelor of Commerce (B.Com) Basic PG College, Bikaner (Running)
- ❖ 12th Grade (CBSE) St. Vivekanand Senior Secondary school, Bikaner, Rajasthan, Completed: 2011

Skill:

- 📊 Accounting Software: Tally, Busy
- 📊 Sales & Marketing: Product promotion, Customer engagement, Client relationship management
- 📊 Industry Knowledge: in-Depth understanding of pesticides and fertilizers
- 📊 Communication: Strong presentation and interpersonal skills.
- 📊 Certifications: Pearson Test of English.
- 📊 Languages: English, Hindi.

PERSONAL PROFILE :

- Name : Mr. RITESH RAO
- Father's Name : MR. JAGDISH RAO
- DOB : 06 JAN 1996
- Marital Status : Married
- Nationality : Indian
- Gender : Male
- Languages : English, Hindi, Punjabi

Professional Experience:

- 📊 Magic Grow Biotech, Shri Ganganagar: April 2024-Present- Managing Sales and Business Development for agriculture-based products. Building and maintaining relationship with clients and distributors.

- ✚ UPL India Pvt Ltd.:Feb 2023-March 2024-Manged Key accounts in the agricultural sector. Handled sales strategies for pesticides and fertilizers.
- ✚ Rao Pesticides and Fertilizers,anupgarh,rajasthan:2019-2020-Gained comprehensive knowledge of the pesticide and fertilizer industry.
- ✚ Sai India Sypsum product pvt ltd,Mumbai,Mahrashtra: 2015-2018-Promoted and sold gypsum products to clients across Maharashtra.Developed marketing strategies to increase market share.

Certifications:

Pearson Test of English

Certification in Tally and Busy Accounting Software

DECLARATION:

I hereby informed that all the above information is true to the best of my knowledge and correct.

Place: Anupgarh

Ritesh Rao