

## RESUME

### Shailendra Kumar Verma

**ADD:** Belahari Lakhimpur Kheri (UP)262805

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### ❖ CAREERPROFILE

With 11 plus years experiences in Crop Protection industry Currently I am working as an **Executive Territory Manger - CP Sales** ,responsible for entire Farrukhabad Territory for sales & Demond generation Activity. I am always performer , passionate , responsible for my task , aggressive , self - motivated and maintain the relationship within team & Channel Level , acclimatize in new environment , streamline network and increasing productivity for company as well as stake holder.

### ❖ ACADMICQUALIFICATION

Sr.No	CLASS	BOARD/UNIVERSITY	YEAR
1.	M.sc Ag Agronomy	CCS University Meerut	2012
2.	B.sc Ag	CCS University Meerut	2010
3.	Intermediate	UP Board Allahabad	2006
4.	High School	UP Board Allahabad	2004

### ❖ WORKEXPERIENCE

#### **Syngenta India Pvt Ltd**

- Designation - Executive Territory Manager
- Joined From 1<sup>st</sup>September 2023 to till Now
- Location – Farrukhabad, Kannauj, Kasganj, Etah

#### **Job Profile –**

- Sales & Demond Generation Activity
- New Product Establishment.
- Channel expansion
- Develop loyal Retailer Network

#### **Swal Corporation Ltd**

- Designation - Territory Sales Manager
- Duration - July 2022 to August 2023
- Location– Shahjahanpur
- Assigned Area - Lakhimpur, Shahjahanpur, Farrukhabad and Some parts of Kannauj U.P.

#### **Job Profile –**

- Sales & Marketing
- Channel expansion
- Demond Generation Activity
- Develop loyal Retailer Network

### **Crystal Crop Protection Ltd**

- Designation–Territory Manager
- Duration-December 2019 to Jun 2022
- Location- Shahjahanpur
- Working Area - Lakhimpur ,Shahjahanpur U.P.

#### **Job Profile –**

- Sales & Marketing
- Channel expansion
- Demond Generation Activity
- Create Strong Retailer Network

### **PI Industries Ltd**

- Designation - Executive Territory Manager
- Duration- 1<sup>st</sup>April 2018 to 16<sup>th</sup>December 2019
- Location - Kawardha Chhattisgarh
- Working Area - Kawardha And some part of Bemetara.

#### **Job Profile–**

- Sales & Marketing
- Channel expansion
- Demond Generation Activity
- Create Strong Retailer Network

- Designation - Market Development Officer
- Duration - August 2016 to March 2018
- Location - Farrukhabad & Powayan U.P

#### **Job Profile–**

- Demond Generation Activity
- Create Strong Retailer Network
- New Product Establishment

### **El Dupont India Pvt Ltd**

- Designation - Market Development Officer
- Duration – February 2013 to July 2016
- Location - Powayan U.P

#### **Job Profile –**

- Demond Generation Activity
- New Product Establishment
- Organized Farmer Meeting, Demonstration ,Field Day

### **Dhanuka Agritech Ltd**

- Designation - Field Supervisor
- Duration – May 2012 to January 2013
- Location - Powayan U.P

#### **Job Profile –**

- New Product Establishment
- Organized Farmer Meeting, Demonstration, Field Day

❖ **COMPUTER SKILLS**

- Basic computer knowledge MS Office (Excel, Power Point, Word)

❖ **STRENGTH FACTOR**

- Good strength of collaborating with team, Strong ability to work creative & determination.
- Crop knowledge Sugarcane, Paddy, Wheat, Potato
- Strong Relational ship with farmer and Retailer Level as well as Channel Partner

❖ **PERSONAL PROFILE**

- |                  |   |                   |
|------------------|---|-------------------|
| ➤ Father Name    | : | Lal Bahadur Verma |
| ➤ Date of Birth  | : | 05/10/1989        |
| ➤ Marital status | : | Married           |
| ➤ Gender         | : | Male              |
| ➤ Religion       | : | Hindu             |
| ➤ Nationality    | : | Indian            |

❖ **DECLARATION**

I do here by declaring that the statements made in this document are true to the best of my knowledge and belief.

Place: Lakhimpur Kheri

Date: 08-07-2025

(Shailendra Kumar Verma)