



SUNIL KUMAR

[MBA. AGRIBUSINESS]

CAREER OBJECTIVE:

To secure employment with an organization that offers consistently positive atmosphere to absorb the latest trends and technologies in the market and industry to the growth curves at both personal and organizational level by utilizing my strong organizational skills and practical experiences through challenging opportunities

CONTACT DETAILS:

Permanent residence:

Farrukhabad, Uttar Pradesh

Pin- 209652.

PHONE: 7379048942, 6386312243

EMAIL: sunilkm550@gmail.com

COURSES:

- CCC [NIELIT]
- Typing Skills [State Govt.]

TECHNICAL SKILLS:

- Operating systems: - Windows, Ubuntu, Linux
- Software's: - MS Office
- Data Entry

SOFT SKILLS:

- Teamwork,
- Collection of inputs.
- Problem solving
- Good communication,
- Proficiency in local language.

EDUCATION

- **[MBA. Agribusiness]- 9.05/10**
Major S. D. Singh University Farrukhabad, Uttar Pradesh
- **[B.Sc. Agriculture]- 7.7/10**
C.S.J.M. University Kanpur, Uttar Pradesh
- **[Intermediate, CBSE Board]- 307/500**
Akansha Global Academy, Mainpuri, Uttar Pradesh
- **[High School, CBSE Board]- 8.6/10**
Rajputana Public School, Farrukhabad, Uttar Pradesh

WORK EXPERIENCE

- **[AGRIM Wholesale Pvt. Ltd., Gurugram, India]**
[Ground Sales Executive]: May 2024- Till date

Responsible for:

- Deep understanding of local consumption patterns.
- Strong network relationship with farmers and wholesale distributors.
- Demand and supply of Agro seeds, Pesticides and fertilizer.
- Analysis of Existing Players/ Competitors and their Products as per market.
- Listing out the strategies for promotion of the products and their distribution.

SKILLS

- Making Channel network between Distributors, Dealers, Retailers and Consumers to understand the demand and supply patterns of the market.
- Strong relationship with Channel members.
- Evaluation and Motivation of Channel members.
- Analysis of Demand of consumers as per market.
- Proficient in communication with English and Hindi.
- Agricultural market survey.
- Organizing, Planning, and Prioritizing work.
- Keeps management informed by submitting activity and results report, such as daily call reports, weekly work plans, monthly and annual territory analyses.

DECLARATION

I hereby declare that the details above furnished are true and correct to the best of my knowledge and belief. If selected, I agree to abide by the Rules and Regulation.

Place:

Date:

SUNIL KUMAR