

SURAJ KUMAR

Phone No. : +918340202095

E mail : surajsingh7301195614@gmail.com

Address : Chota Telpa ,Chapra Saran. Bihar



PROFESSIONAL SUMMARY

Dynamic and goal-oriented Agriculture Graduate with a solid field-to-market understanding of the agri-input sector. With over 3.5 years of progressive experience in seeds and crop protection companies, I bring a proven ability to build strong farmer relationships, drive sales growth, and lead rural outreach. I believe in lifelong learning and continuously strive to earn more by learning more, blending theory with practical insights to deliver results on the ground.

WORK EXPERIENCE

VNR Seeds Pvt. Ltd.

Senior Territory Excutive | Kabirdham C.G | March 2025 - Present

- Managing sales operations and dealer network in the assigned territory.
- Promoting hybrid seed varieties and providing field support to farmers

Syngenta India Ltd

Sales Trainee | Badaun UP | March 2024 - March 2025

- Supervised field staffs.
- Focused on product promotion and sales execution in rural regions.
Established the product kharif maize 7660 & 7806 Of first year

Mahyco Pvt Ltd.

EAE | Motihari Bihar | Jan 2023 - March 2024

- Supervised field staffs.
- Focused on product promotion and sales execution in rural regions.
- Established strong relationships with key retailers and farmers

Nuziveedu Seed

MDO | Bihar | August 2022 - October 2023

- Assisted in farmer training programs on modern agro techniques.
- Supported demo plots and local marketing activities.

EDUCATION

.Bachelor of Science in Agriculture

Allahabad State University, Paryagraj | 2018 - 2022

.Intermediate in Science

BSEB, Patna | 2016 - 2018

PROJECTS & TRAINING

Rural Agricultural Work Experience Program (RAWES)

10/2021 - 01/2022

- Worked directly with rural farmers to train them on scientific agriculture techniques like proper fertilizer use, pest management, and modern equipment handling.
- Agro Based Food Processing Industrial Related Program Training Form (D.R.I Chitrakoot. MP
- Intern as Pan Seeds in Production Unit Rudrapur (Uttarakhand)

SKILLS

- **Technical:** MS Excel, Word, PowerPoint
- **Languages:** Hindi, English, Bhojpuri
- **Core Skills:** Sales Strategy, Dealer Management, Field Demonstrations, Farmer Training, Seed Promotion.

