

Tippana Santosh

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ACADEMIC QUALIFICATIONS			
Course	Year	Institute/University	Percentage
PGDM - ABM	2025	Vaikunth Mehta National Institute of Cooperative Management, Pune	67.17
B.Tech (Agricultural Engineering)	2023	Jawahar Lal Nehru Technological University, Kakinada, Andhra Pradesh	77.9
DIPLOMA (Agricultural Engineering)	2020	Acharya N. G. Ranga Agricultural University, Anakapalle, Andhra Pradesh	86.1
SSC Board	2017	Sri Srinivasa High School, Vijayawada, Andhra Pradesh	93.1

PROJECT/INTERNSHIP		Year
Samunnati Finance Pvt Ltd	Role: Trainee – FC Business	2025
	<ul style="list-style-type: none">Identifying potential FPO’s and supporting activities in Financial Inclusion, data collection, KYC and renewal process.	
Coromandel International limited	Role: Marketing Intern (Winter Intern)	2024
	<ul style="list-style-type: none">Organized village level meetings and marketing of newly launched productsStall campaigning, field trials and field demo’s of coromandel products	
Dabur India Limited	Role: Management intern (Live Project)	2024
	<ul style="list-style-type: none">Analysing customer satisfaction, Brand awareness, Customer conversion, new customer acquisition, Inventory management.Identifying strategies to push the sales of Dabur product’s	
Chifu Agritech Private Limited (Vegrow)	Role: Supply Intern (Summer intern)	2024
	<ul style="list-style-type: none">Profiling, Procurement & Supply chain management of mango in A.P. & T.S.Procured 200 tons of mango & supplied to mandi by giving better price to farmers through Artificial competition (Auction) system for loader’s (Buyer’s)	
Project (U.G.)	Design And Fabrication of Solar Operated Fertilizer Broadcasting Machine	2023

ROLES & RESPONSIBILITY			Year
PGDM-ABM	<ul style="list-style-type: none">Member in Sales & Marketing club		2023
Graduation	<ul style="list-style-type: none">Leader in my ProjectActive participant in Sport events		2020 - 2023

TRAINING & CERTIFICATION			Year
Fundamentals of Digital Marketing	Google		2023
Microsoft Excel- Excel from Beginners to Advance	Udemy		2023

ACHIEVEMENTS AND ACTIVITIES			Year
Published a research paper in International Journal of Research and Analytical Reviews			2024
Participated in RBI financial literacy quiz			2024
I am 9th rank holder in State Level Entrance Test (AP-ECET)			2020

KEY SKILLS	
Technical	MS Office (Word, PPT, Excel)
Personal	Self-Motivation, Team Work, Sportiveness

PERSONAL INFORMATION		
Languages	English, Hindi, Telugu	Domicile state: Andhra Pradesh
Hobbies	Photography	