## Resume

### Name:

# Devender salaklan tomer

# <u>Correspondence</u> <u>Address</u>:

C/o Shri Shrichand Singh Village & Post: Rajpur

Kalan

Block : Jansath Muzaffar Nagar

UP

#### **Contact No:**

+ 91- 9410085185

# <u>E-Mail</u>:

ds\_tomer@yahoo.com dstomer123@gmail.com

## **Fathers Name:**

**Sh. Shrichand Singh** 

#### Personal Data:

Date of Birth: 10/12/1972

Sex: Male

Nationality: Indian

Marital Status: Married

# **Permanent Address:**

# **Career Objective**

To grow as a professional with organizational interest in fore front. To work in the goodwill of my company and to promote its business. Work as a leader to achieve all the unconditional goals for my prestigious organization. To work in different situations and always tries to get the untouchable goals and targets.

# **Academic Qualifications**

#### M.Sc. Ag

Specialization : Agronomy

College : C.C.R.D. Muzaffar nagar UP University : Meerut University

Year : 1994 Aggregate : **61%** 

#### L.L.B.

Specialization : **Taxation** 

College : Meerut collage Meerut University : Meerut University

Year : 1997 Aggregate : **58.00%** 

#### **MBA**

Institution : **IIPM**Grade : A+

Specialization : Sales & Marketing

Year : 2000 Aggregate : **62.00%** 

## **Project Details**

M.B.A. (full time ) passed with A+ rank with duel specialization in sales and marketing in the year 1998 from Indian Institute of Productivity and Management ( IIPM ) from Meerut and go through the following courses :

Management
 Finance
 Sales
 Computers
 Accountancy
 Productivity
 Purchasing
 Marketing

D.s.tomer

S/o Shri Shrichand singh Village & Post: Rajpur

Kalan

Block : Jansath Distt. Muzaffar Nagar

UP

Pin - 251314

## **Brief Profile:**

I am a Truthful person with Friendly character & Progressive Approach.

## **Strength:**

- Co-operative ness
- Quick learner.
- Loyalty
- Hard worker

#### **Hobbies:**

- Playing Cricket
- Riding bikes
- Net Suffering

#### Languages known:

- Hindi (Read/Write/Speak)
- English (Read/Write/Speak)
- Punjabi (Read/Speak)

## **Experience**

# Approximately Twenty three years experience in the seeds and pesticides industries, the details are as under:

- Five years experience as a purchase officer of an NGO which deals with Iffco and Kribhco fertilizers and other agricultural products like pesticides and seeds named as Krishi Utpadan Avam Urvarak Vipnan Sahakari samiti Ltd. In muzaffar nagar U.P., having six retail counters in the same distt. From 1995 to 2001.
- About Three years experience as Sales Officer in Chambal Fertilizers And Chemicals Ltd. at Hq. Jind and Panipat in Haryana from April 2001 to Sept. 2004. (I resin the company due to illness of my mother by censer, it was personal.)
- Three years exp. as **Sales Officer** in **Tata Rallis Pvt. Ltd**. at Hq. **Rohotak** in Haryana , There my area was Rohotak , Jhajjar , Rewari , Mehendergarh & Palval . I was start my work at 37 lac. and ending at 2.89 Cr. from 2004 to 2009.
- Seven Year's exp. as Asst. Sales Manager in Atash Seeds Pvt. Ltd. A Company of Avesthagen Group a sister concern of Lima Grain of France having globally fourth rank at Head Quarter Alwar in Rajasthan & working area is Bharatpur, Alwar , Sawai Madhopur , Karoli and Dousa in Rajasthan State. I have started the business from 42 lacs & it reaches up to 4.86 Cr in a very small territory of Rajasthan . (From February 2009 to 31<sup>st</sup> jan 2015 ) . I have started twenty two new top parties to work for Atash Seeds in my area of operation .
- Experience as Regional Manager sales in Kurnool Seeds Pvt. Ltd. in Rajasrhan from 1sr of March. 2015 to 2019. I Launch Kurnool Seeds Pvt. Ltd. in Rajasthan & started fifty seven new parties & one C&F agent with more then Rupees 6.62 Cr. Business in the first year for Kurnool Seeds Pvt. Ltd.
  - Now a days, working in Shree Maya Industries a solar based company as Zonal Manager Sales from June 2020 to till now, operating 20 districts and ten employee's with two ASM.

There is no boundation of boundaries in working field; I can work in any country & continent .

### Salary packages

9.80 Lac CTC

## Job profile

- 1. Work as a leader with responsibilities.
- 2. Observing the account and other dealings of invoice & stocks of goods.
- 3. Experience in direct sales and sales promotions.
- 4. Exposure to the development of marketing strategies / plans.
- 5. Conducting market surveys to identify potential users.
- 6. Detail oriented, energetic with excellent time management skills.

# **Technical Qualifications**

**Two** years diploma in Computer software development and programming from **Meerut Management Associations (M.M.A. Meerut)** and go through the following courses **(From 1992 to 1994)** 

- Basic
  Windows
  Msoffice
  Pascal
  C+
  Dbasc
  Dose5
  Foxbase
  Foxpluse
- 10. Knowledge of internet,
- 11. Knowledge of web & E-mails
- 12. Knowledge of Soft Word
- 13. Knowledge of Soft Front Page
- 14. Knowledge of Soft excel.
- 15. Knowledge of Power Point

# Strength

Hard work, Punctuality, Patience & Confidence. Leadership, Cooperative attitude & Initiative Property. Can work in team, as well as individually.

## **Declaration**

I hereby declare that the information given above is true to the best of my knowledge & belief.

Date: D.s.tomer

Place: Meerut