

CURRICULUM-VITAE

RAVI SHANKER SINGH

Vill-Mahuar, Post-Kasara

Dist-Mau-275102

U.P

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OBJECTIVE

Want to produced myself as a focus dynamic & responsible professional and to aim for a career growth in an organization where work is workship and strive for the growth of the organizations and also to enhance my knowledge & Experience .

PROFESSIONAL EXPERIENCE

- Worked as a Sales Executive from May 2009 to March 2012 in Krishidhan Vegetables Seeds (I) Pvt. Ltd. at Varanasi.
- Worked as a Sales Executive from Apr 2012 to Jan. 2013. In Mahindra & Mahindra Ltd. Agribusiness at Faizabad.
- Worked as a Sr. Sales Officers from 23 May 2013 to 3 Dec.2014 in Abhimanyu seeds Pvt. Ltd. at Satna .
- Worked as a Territory Incharge from Dec.2014 to 7 Sep.2017 in Crystal crop protection Pvt. Ltd. at Mau, Ballia, Azamgarh, Ghazipur
- Worked as a Territory Manager from 12 Dec.2017 in P I Industries Ltd. at Muzaffarpur (Jun.2019) and after that transfer at Bettiah 16 Nov.2020.
- Worked as a Sr. Area Sales Manager 17 November 2020 to 21 August 2024 in Shanmukha Agritech Limited and Shambhavi seeds pvt. Ltd. at Gorakhpur.
- Working currently as Area Sales Manager in Geeken Chemicals from 10 Dec. 2024 to till date, at Gorakhpur.

JOB RESPONSIBILITIES

- Managing Sales & Brand Building Activities in rural Markets
- Supervision of Team of Field Label workers for rendering services to the farmers.
- Planning, Organizing & Conducting Promotional and Advertisement Campaign.
- To lead a diverse sales team, focusing on results to training, Motivation & myself work with them.
- Identifying new customers and approaching to take Distributorship.
- Analyzing competitions, Market trends and Preparations of counter Strategies.

EDUCATIONAL QUALIFICATIONS

- B.Sc. (Ag) with 61.5% from V.B.S. Purvanchal University, Jaunpur.

EXTRA CURRICULAR

- N.S.S.

COMPUTER SKILLS

- Ms Word
- Internet Applications

PERSONAL DETAILS

Name	Ravi Shanker Singh
Father's Name	Late Mr. Surendra Nath Singh
Date of Birth	15/08/1979
Gender	Male
Marital Status	Married
Nationality	Indian
Language Known	Hindi & English
Hobbies	Traveling & Learning
Address	Village- Mahuar
	Post- Kasara
	Dist.- Mau (U.P). 275102

DECLARATION :

I certified that above mentioned information is correct to the best of my Knowledge.

Date: 29/10/2025
Place: Gorakhpur (U.P)

RAVI SHANKER SINGH