

Curriculum Vitae

VINOD KUMAR

Residential Address : Vill.-Atwa, Post-Ratasiya,

Distt.-Lakhimpur (Kheri) - 261501(U.P.)

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OBJECTIVE

To reach professional excellence by contributing towards the increase in profits, efficiency and customer satisfaction by optimum utilization of abilities and becoming an asset for the organization I work for.

EDUCATIONAL QUALIFICATION

CLASS	YEAR	INSTITUTION /BOARD
B.Sc. in Agriculture	2014	C.S.J.M. university Kanpur
Intermediate in Agriculture	2010	U.P. Board Allahabad
High School in Agriculture	2008	U.P. Board Allahabad

EXTRA QUALIFICATION

One year Computer diploma

NCC B Certificate

WORK EXPERIENCE

- Two years experience in Zuari Agro Chemicals ltd as SM And Area Qoordinator in Purnea Bihar
- Four Years Experience Zuari Agrochemicals Ltd Sitapur
- Prasent time Working Sacred River Agri technology pvt Ltd Sitapur
Lakhimpur Kheri
- Current CTC 4.Lakh

Knowledge, experience & capabilities:

- Agro-industry experience
- Experienced in Sales management, Customer And Retailer and Distributer Relation Management
- Sales collections
- Large Customer management skills, Team player, communication skills, customer handling skills
- Strong financial acumen
- Customer service attitude
- Strategic mindset to develop a channel growth plan
- Team working and People Management Skills
- Problem Solving
- Knowledge of Agronomy
- Knowledge of crop pest disease Control method
- Farmers Psychology
- Knowledge of local community and language
- Knowledge of MS excel
- To build And strength Customer Relationship with Farmer channel Partner and agri influencers by Promoting agri input Product (Fertilizer Crop Protection Seed etc.) and Providing technical support to drive sales growth and customer satisfaction

BEHAVIORAL SKILLS

- Ability to work in any environment.
- Excellent Communication Skills, ability to introduce and new ideas Marketing and advertising
- Knowledge of best agrochemicals geographical area And cropping Partners
- Leadership
- Positive Attitude.
- Self-motivated towards the work.

Responsibilities

- Achieving Sales figure his territory forecast of monthly basis set the goal and execute accordingly establish distribution network strengthen marketing team coordinate with team For market
- Day to day monitoring respective sale and
- Timely submission of attendance and fallow up of
- Timely collection outstanding submission and promotional / team traveling expenses on time

Hobbies

- Listening Song,
- Watching Cricket
- Reading Book

PERSONAL INFORMATION

Date of Birth : 25 April 1992
Father's Name : BRAMHA DEEN
Religion : Hindu
Gender : Male
Languages Knowledge : English, Hindi
Marital Status : Married
Nationality. : Indian

Residential Address : Vill.-Atwa, Post-
Ratasiya Distt.-Lakhimpur (Kheri) -261501(U.P.)

DECLARATION

I hereby declare that the above mentioned information is true to the best of my knowledge.

Date:

Place: Lakhimpur (Kheri)

(Vinod Kumar)