



# Gaurav Patil

## CONTACT

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📍 Jalgaon ( Maharashtra )

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## PROFILE SUMMARY

Innovative and results-driven marketing and sales professional with 1+ years of experience in creating and executing successful marketing strategies. Proven track record of exceeding sales targets, building and maintaining client

## SKILLS

- ✓ Excel
- ✓ Power Point
- ✓ CRM
- ✓ Problem-Solving

## LANGUAGES

- ✓ English
- ✓ Hindi
- ✓ Marathi

## INTERESTS

- ✓ Traveling
- ✓ Reading

## PROFESSIONAL EXPERIENCE

### Sumitomo Chemical India Ltd. ( Japanese )

#### Marketing development officer

Jalgaon (MH) | 06/2023 - till now

- Developed and executed a comprehensive sales strategy, resulting in a 76% increase in annual revenue within one year.
- Solving the problem and queries of existing dealers, retailers and customers.
- Identified and pursued new business opportunities through market research.

### EXPERIENTIAL LEARNING MODULE

Dondaicha (MH) | 05/2022 - 11/2022

#### 1) Mass Production of Bio-Agents and bio-pesticides

- Rearing of bio agent and maintaining culture
- Production, packaging and selling

#### 2) Seed Production and Technology

### RULER AGRICULTURE AWARENESS PROGRAM

Nandurbar (MH) | 11/2022 - 05/2023

- paractically study the various Aspects of plant diagnostics, crop loss assessment, survey and surveillance Of pest, diseases, weeds and deficiency symptoms.
- Study Ethics of industry and Employment.
- Acquainted new technologies related to The agriculture.

## EDUCATION

### MASTER OF BUSINESS ADMINISTRATION

G H Raisonni Institute of Business Management

Jalgaon | 2023 - Expected - 2025

- Marketing and sales management
- Agri business management

### BACHELOR OF AGRICULTURE

Mahatma Phule Krishi Vidyapeeth, Rahuri

Dondaicha | 2019 - 2023