

RESUME

Laxmi Narayan Pateriya

Address: Deri Road, Chhatarpur

E-Mail: laxminarayan246435@gmail.com

Cell: 9009076137

Career Objective:

Being dynamic, I assure you of serving your organization to the best of my capabilities, looking ahead for an opportunity that can make best use of my talent and skill for the growth of the organization as well as to enhance my skills.

Career Summary:

- As TSM in Sudarshan farm chemical India Pvt Ltd May(2024 Presently working)
- Experience as SIO in Corteva Agri Science Pvt Ltd HQ CHHATARPUR MP MARKET CHHATARPUR SATNA PANNA TKAMGERH (2018 - 2024)
- Experience in marketing development in Dow agro science India Pvt Ltd HQ CHHATARPUR (2014 - 2018)
- Two years of work experience in marketing development in Mosaic India Pvt Ltd HQ SAGAR (2012 - 2014)

Key Skills and Strengths:

- Very good communication skill
- Excellent problem analysis and problem-solving skills in a time effective manner
- Leadership skills
- Flexibility and adaptability
- Keen observer

Professional Experience:

Corteva Agri Science Pvt Ltd (2018 - Presently working)

- Responsible for taking order and making payments to distributors in time effective manner
- Responsible for adding new retailers and marketing of new products
- Responsible for converting the leads generated with new retailers
- Responsible for making understand the roots scheme to retailers
- Responsible for connecting the farmers and making them understand about products of company

Dow agro science India Pvt Ltd (2014 - 2018)

- Responsible for marketing development with farmers
- Responsible for organizing farmers meeting at village level

- Responsible for products demonstration to farmers at field level

Mosaic India Pvt Ltd (2012 - 2014)

- Responsible for marketing development with farmers
- Responsible for handling DAP racks

Educational Qualification:

- Completed BBA from Devi Ahilya Vishwavidhyalaya
- Completed BA from Dr. Hari Singh Gour University Sagar M.P.
- Completed 12th from M.P. Education Board Bhopal
- Completed 10th from M.P. Education Board Bhopal

Curriculum Activities

- Travelling: Exploring exotic part of India
- Event organizer (Farmer camps)

Hobbies

- Reading Newspaper

Awards & Achievements

- Awarded with field achievement award from DOW Agro Science in 2014 and 2015
- Award of honor for active participation in Govt Krishi Uday Programmme organized by MP Govt

Personal Details:

Date of Birth: 03 – September – 1977

Father Name – Late. Mr. Thakur Prasad Pateriya

Language Known: Hindi

Nationality: Indian

Declaration: I hereby declare that the information provided above is true in my knowledge & belief.

Laxmi Narayan

Pateriya