



SHYAM CHOUHAN

CLUSTER MANAGER

CONTACT



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Khargone, m.p.

EDUCATION

PGDM-ABM from udaybhansinhji regional institute of cooperative management, gandhinagar, gujarat.

July 2022 - April 2024 | GPA: 2.67

B.Sc. Agriculture from sage university, indore mp

August 2017 - July 2021 | CGPA: 6.69

LANGUAGE

English

Hindi

SKILL

TEAM LEAD

SALES & MARKETING

SOFT SKILLS MS EXCEL POWER POIT

ABOUT ME

Dynamic Cluster Manager at Spandana Sphoorty Financial Ltd, adept in portfolio management and team leadership. Successfully enhanced loan product quality across four branches, managing a portfolio of 1.20 Cr and 3,800+ clients. Proven track record in sales strategy development and market demand generation, driving significant growth and client satisfaction.

EXPERIENCE

July 2024 - Present

Spandana sphoorty financial ltd

Cluster Manager

managing the entire operational functions for augmenting portfolio quality & volume of various loan products and retail product of 4 branches under cluster. Solely responsible for team of 28 plus.

Handle portfolio (regular clients) 1.20 Cr.

Regular clients-3800 plus

Jan 2021 - Dec 2021

Agromaxx Industry

Market Development Officer

Where I have conduct farmers meeting and educate to customer about newly launched product and generate demand with marketing strategy.

Manage relationship with distributors and retailers and farmers

May 2023 - June 2023

Summer internship at RMPCL

Where I have conduct farmers meeting and educate to farmers about mahaveera zeron product and generate demand with marketing strategy.

Manage relationship with distributors and retailers and farmers